



® Knowledge Beyond Measure.



A Flexible Solution for Your Respiratory Protection Program

Are you considering buying a PortaCount™ Respirator Fit Tester? Don't-worry, TSI® offers different options to meet your needs and give you maximum flexibility.

Organizations can choose to purchase the device and service separately, or alternatively, can choose to participate in the TSI Tempo™ 5-year Program. This is a new, comprehensive solution that includes use of the latest generation PortaCount™ equipment, repair coverage, and proactive device replacement every year for a low monthly fee.

**Let us help you make the best choice.
Contact Your Regional Sales Manager!**

What is the difference between customer A, B and C after 5 years?

Customer A incurs a large, upfront capital expense to purchase the device, and incurs the other costs sporadically throughout the five year period.

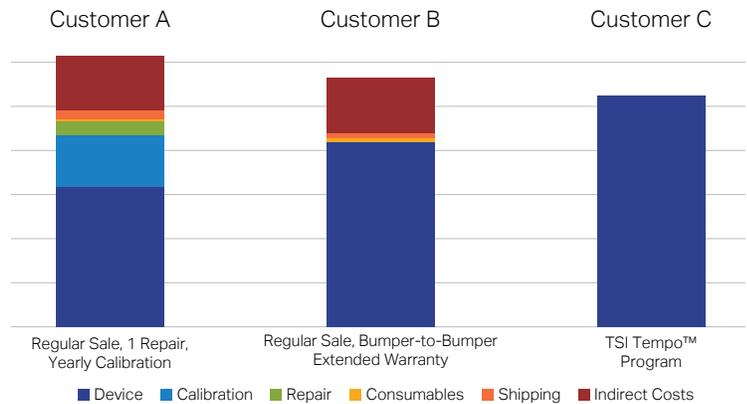
Customer B incurs the largest upfront capital expenditure of the three customers.

Customer C avoids a capital expenditure and has predictable expenses, reduced indirect costs, and peace of mind.

Indirect Costs:

- Cost of capital
- Administrative work
- Downtime
- Obsolescence costs
- Overdue calibration risk

PortaCount 8048 Total Cost of Ownership example over 5 Years



Please note that this is a comparative example of total cumulative costs over 5 years including device, calibration, repair, consumables, shipping, and indirect costs which are estimates only.

Why would users prefer TSI Tempo™ Program instead of buying the equipment?

- Avoid significant upfront costs
- Device replacement every year managed by TSI
- Always have access to the latest generation technology
- Comprehensive service package
- Eliminate calibration downtime
- Simplified process, no operational hassle
- Improved workflow and efficiency
- Peace of mind, with full coverage and no hidden fees

Take Control of Your Fit Testing with the TSI Tempo™ Program



Join the TSI Tempo™ Program and get the latest PortaCount™ technology with all-inclusive service, low up front costs and eliminated calibration downtime.

If you rely on external service providers or rental houses for your fit testing needs, you can now bring your fit testing in-house and have full access to fit testing equipment and data whenever you need it at a predictable, low, monthly cost.

Discover the TSI Tempo™ Program!

Rental house*
(Estimated 2.5 months per year)

Annual cost:
\$5,750
Savings: \$470

- Temporary access to equipment
- Possible inconsistency in equipment model

Fit Test service providers**
(Estimated 80 fit tests per year)

Annual cost:
\$6,000
Savings: \$720

- Reliant on service provider timing and availability
- Limited data control

TSI Tempo™ Program

Annual cost:
\$5,280

- ✓ Unlimited device usage
- ✓ On-demand fit testing
- ✓ Complete flexibility and data control
- ✓ Predictable costs
- ✓ No hassle, all-inclusive solution

* This example is estimated using a rental price of \$2,300 per month for 2.5 months per year.

** This example is estimated using a price of \$75 per fit test for 80 fit tests per year.

Contact us today to learn more about the TSI Tempo™ Program or visit tsi.com/tsi-tempo



TSI Incorporated - Visit our website www.tsi.com for more information.

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